GSA/NP/03/11- "P3RS-2"
Procurement of Galileo PRS pre-operational receivers

Tender Information Package

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The present tender information package is intended to complement the information contained in the Contract Notice XXXXXXXXXXXXXXXX providing to the Candidates further information on the procurement procedure and elements to allow them to prepare for the P3RS-2 procurement process.

1. Introduction

GALILEO is to be the one and only European global navigation satellite system. Three initial services will be provided from 2014 onwards:

- The Open Service: Galileo open and free of user charge signal,
- The Public Regulated Service: a special Galileo navigation service using encrypted signals set up for better management of critical transport and emergency services, better law enforcement, improved border control and safer peace missions,
- The Search And Rescue Service, contribution of Europe to COSPAS-SARSAT, an international satellite-based search and rescue distress alert detection system.

Two other services will be tested as of 2014 and provided as the system reaches full operational capability with the 30 satellites:

- The Safety-of-Life Service that improves the open service performance,
- The Commercial Service that gives access to two additional encrypted signals.

The Galileo Public Regulated Service (PRS)\(^1\) is restricted to government-authorised users, for sensitive applications which require a high level of service continuity. The PRS uses encrypted signals. Participants to PRS are Member States (MS), Council, the EC, the EEAS, EU agencies and, subject to international and security agreements with the EU, third countries and international organisations.

The PRS will be one of the first Galileo services to be declared operational at the Galileo Initial Operational Capability (IOC) milestone in 2016. However, PRS signals will be available for test and demonstration purpose before. The European Commission will launch a number of actions, including PRS pilot projects with

\(^1\) As defined by REGULATION (EC) No 683/2008 of the EUROPEAN PARLIAMENT and of the COUNCIL of 9 July 2008 on the further implementation of the European satellite navigation programmes (EGNOS and Galileo).
interested Member States, to prepare for the provision of the PRS service at the IOC.

As an official European Union regulatory authority, the European GNSS Agency (GSA) manages public interests related to European GNSS programmes. GSA strategic objectives include the laying of foundations for a fully sustainable and economically viable system and its security.

The European Commission has concluded a Delegation Agreement with the GSA for the procurement of Galileo PRS pre-operational receivers that will be necessary to test and validate the PRS management chain as soon as practicable, in the frame of the PRS Pilot Projects. These receivers will also allow potential users to assess the performances of the PRS service.

On the basis of the Delegation Agreement from European Commission, the GSA is launching the present procurement procedure having as scope the procurement of the P3RS-2, as described in the following sections of this Tender Information Package.

2. Scope and structure of P3RS-2 procurement

2.1. Scope

On the basis of this Delegation Agreement, the procurement is aiming for:

1. Purchasing 20 PRS pre-operational receivers;
2. Firm price commitment for optional purchase of further batches of receivers;
3. Development and delivery of the initial 20 PRS pre-operational receivers no later than early 2015 (within 30 months from the kick off meeting);
4. Receivers will have to be ready for:
   - Testing and validation of the PRS management chain;
   - Assessment of operational performance of the PRS service

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2 Delegation Agreement between the European Union and the European GNSS Agency on the development of a Standalone First Generation PRS Receiver within the frame of the PRS Pilot Project and the implementation of preparatory activities related to the setting up of the Galileo Security Monitoring Centre, signed 09/09/2011.
versus other GNSS services for low-end and medium-end applications;

5. Devices should be provided with the aim of dual-sourcing (dual-sourcing is required for Security Module and, if possible, also the PRS Receiver).

The primary purpose of the tender is the procurement of 20 PRS Receivers (possibly split in 2 or more batches), accompanied by a firm price commitment for optional recurrent batches of receivers. Several supporting activities and tools can also be part of the procurement, such as Graphical User Interface (GUI) and host system software driver.

Each independent batch of PRS receivers shall be fitted with a type of Security Module manufactured by a different independent legal entity, thereby ensuring both dual-sourcing of Security Module and pin-to-pin compatibility/inter-changeability. Both types of Security Modules shall reach the same security standard. The definition and the delivery of the Security Module Interface Specifications to the GSA is part of the Contract.

This Tender also includes obtaining the security accreditation of the devices\(^3\) and finalising the specifications of standards drafted under the PROGRESS study. Logistic support will also be required after acceptance of the products, for supporting the PRS Pilot project activities.

The required tasks under the contract(s) to be signed as a result of this procurement are as follows:

- **Task 1** Project Management
- **Task 2** Development of the specification baseline
- **Task 3** Engineering and development
- **Task 4** Validation tests and performance demonstration
- **Task 5** Security follow-up, evaluation, certification and accreditation
- **Task 6** Production of Receiver(s) and Security Modules; and support to personalisation

• Task 7  Post delivery assistance
• Task 8  Optional additional production and services

2.2. Structure

Phase I- request for participation and selection of candidates

In Phase I the economic operators (including all individual legal entities involved) shall submit a duly filled-in and signed Non-Disclosure Agreements to the GSA in accordance with the procedure set out in section 4.2 below (by 13 January 2012).

Following the counter-signature of the received Non-Disclosure Agreements by the GSA (by 31 January 2012), the economic operators are required to build adequate structures (such as consortia...) following the requirements of section 4.3 below and submit a request to participate to the GSA in writing by physical mail by 15 February 2012 (see section 7 below for the submission conditions).

The evaluation committee will pre-select the candidates on the basis of the exclusion and selection criteria (section 6 below) and will invite the pre-selected candidates to submit an initial offer for Phase II by sending them the Tender Specifications (EU Restreint) and additional documents if necessary. The unsuccessful candidates will also be notified.

Phase II- submission of initial offers and negotiations

In Phase II the initial offers submitted by the tenderers are evaluated by the Evaluation Committee in accordance with the award criteria communicated in the Tender Specifications; and negotiations are conducted on the subject matter of the procurement with the tenderers.

The GSA leaves it open at this point to have further stages of negotiations and further indicative tendering.

Phase III- best and final offer phase and award of the contract(s)

The tenderers will be requested to submit their best and final offer (BAFO) taking into account the results of the previous Phase II.

The BAFO will be evaluated in accordance with the award criteria as communicated in the Tender Specifications.
The Evaluation Committee will evaluate the BAFOs and the award decision will be communicated to the tenderers.

Please note that the GSA’s contractual obligation commences only upon signature of the contract with the successful tenderer(s). Up to the point of signature, the GSA may either abandon the procurement or cancel the award procedure, without the candidates or tenderers being entitled to claim any compensation.

### 2.3. Timeline and conditions

<table>
<thead>
<tr>
<th>Phase</th>
<th>Action</th>
<th>Date</th>
<th>Applicable conditions and further comments</th>
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</thead>
<tbody>
<tr>
<td><strong>Phase I</strong></td>
<td>Publication of Contract Notice</td>
<td>31/12/2011</td>
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</table>
|       | Deadline for candidates for request of access of documents (request for NDA) | By 13/01/2012 | Please note that:  
  - Failure to request the signature of NDA in time will lead to non-admission to the evaluation process/elimination;  
  - Any economic operator belonging to a consortium and any sub-contractor performing tasks under the contract have to enter into non-disclosure agreement with the GSA for the purpose of this procurement procedure;  
  - Only economic operators who have entered into the NDA with the GSA may be |
part of a consortium or act as a sub-contractor. Non-compliance with this requirement will lead to non-admittance or exclusion from the procurement procedure.

The procedure for entering into the non-disclosure agreement is described in section 4.2 of this document.

| Deadline for requests for clarifications | 27/01/2012 | Please note that contacts between the GSA and candidates are prohibited throughout the procedure save in exceptional circumstances and under the following conditions only:

- Any requests for additional information must be made in writing only to tenders@gsa.europa.eu.
- Requests for additional information received after 27 January 2011 will not be processed (for practical reasons).
- The GSA may, on its own initiative, inform interested parties of any error, inaccuracy, omission or any other clerical error in the text of the Contract Notice and additional documents.
- Any additional information including that referred to

- Economic operators are invited to consult the above-mentioned procurement page of GSA on a daily basis. The name of the requesting party will not appear on the website.

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
<th>Details</th>
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</thead>
<tbody>
<tr>
<td>Last date of publications of clarifications</td>
<td>03/02/2012</td>
<td>All clarifications will be published on GSA procurement website: <a href="http://www.gsa.europa.eu/go/home/gsa/procurement/">http://www.gsa.europa.eu/go/home/gsa/procurement/</a></td>
</tr>
<tr>
<td>Deadline for submission of requests to participate</td>
<td>15/02/2012</td>
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</tr>
<tr>
<td>Notification of candidates not selected</td>
<td>By mid-March 2012</td>
<td>Estimated</td>
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<tr>
<td>Dispatch of tender documents to the pre-selected candidates</td>
<td>By mid-March 2012</td>
<td>Estimated</td>
</tr>
<tr>
<td>Deadline for reception of</td>
<td>By mid-April</td>
<td>Deadline will bill defined in the</td>
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<tr>
<td>Phase II - Submission of initial offers and negotiations</td>
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<td>--------------------------------------------------------</td>
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<tr>
<td>initial offers</td>
<td>2012</td>
<td>tender specifications.</td>
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<td></td>
<td>Estimated</td>
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<tr>
<td>Period of evaluation of initial offers and negotiations</td>
<td>By end of May 2012</td>
<td>Estimated</td>
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<tr>
<td>Invitation to submit best and final offers (BAFO)</td>
<td>By end of June 2012</td>
<td>Estimated</td>
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<tr>
<td>Phase III - Best and final offer phase and award of the contract(s)</td>
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<tr>
<td>Submission deadline for final offers</td>
<td>By end of July 2012</td>
<td>Estimated</td>
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<tr>
<td>Evaluation and Award decision</td>
<td>By mid-September 2012</td>
<td>Estimated</td>
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<tr>
<td>Signature of contract(s)</td>
<td>End of September 2012</td>
<td>Estimated</td>
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<tr>
<td>Kick-off meetings</td>
<td>October 2012</td>
<td>Envisaged length of following contract(s) ~30 months</td>
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<tr>
<td></td>
<td>Estimated</td>
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<tr>
<td>Envisaged</td>
<td>No later than</td>
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3. Legal framework of P3RS-2 procurement and input documents

3.1. Legal acts

Participation to the tender is subject to applicable legal restrictions and obligations. The reference documents include:

- REGULATION (EC) No 683/2008 of the EUROPEAN PARLIAMENT and of the COUNCIL of 9 July 2008 on the further implementation of the European satellite navigation programmes (EGNOS and Galileo);
- COUNCIL REGULATION (EC) No 428/2009 of 5 May 2009 setting up a Community regime for the control of exports, transfer, brokering and transit of dual-use items;
- Decision No 1104/2011/EU of the EUROPEAN PARLIAMENT and of the COUNCIL of 25 October 2011 on the rules for access to the Public Regulated Service provided by the Global Navigation Satellite System established under the Galileo programme.

The procurement procedure will be carried out in accordance with the rules of:

- Commission Regulation No 2342/2002 last amended by Commission Regulation No 478/2007 laying down detailed rules for the implementation of

### 3.2. Documents to be released in Phase I

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<th>Ref</th>
<th>Title</th>
<th>Owner</th>
<th>Classification</th>
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<tbody>
<tr>
<td>[RD-1-1]</td>
<td>Programme Security Instruction concerning European GNSS Programmes, European GNSS PSI, Issue 2.0, Rev. 1, 21/02/2011</td>
<td>European Commission</td>
<td>UNCLASSIFIED</td>
</tr>
<tr>
<td>[RD-1-2]</td>
<td>Security classification guide of the GALILEOSAT program, 2.1, 12th June 2008</td>
<td>European Commission</td>
<td>RESTREINT UE</td>
</tr>
<tr>
<td>[RD-1-3]</td>
<td>Program Security Instruction concerning the GALILEOSAT PROGRAMME, SHORT TITLE: GALILEOSAT PSI, ISSUE 6.0, 21 May 2010</td>
<td>European Commission</td>
<td>UNCLASSIFIED</td>
</tr>
</tbody>
</table>
3.3. Documents to be released in Phase II

In the second phase of the procurement process, GSA will deliver to the pre-selected candidates the tender specifications and the supporting documents, including the Signal In Space ICD, and the BBKME interface specifications.

The precise list of these documents will be defined at the Phase II of the procurement procedure.

3.4. Crypto Confidential documents

The CRYPTO CONFIDENTIAL documents will be delivered as part of Phase II or Phase III, pending the accreditation of the manufacturer by the SAB, as required by Decision No 1104/2011/EU.

The delivery of CRYPTO CONFIDENTIAL documents will follow a procedure managed by the European Commission, involving the ESA and NSAs.

Tenderer will designate and duly justify which legal entity (or entities) of its structure has a need to know about the CRYPTO documents, and designate its CRYPTO officer.

The process for delivery of the documents shall in principle be as follows:

1) Formal request from designated CRYPTO officer to the GSA;
2) The GSA will forward this request to the Commission;
3) The Commission will liaise with relevant NSA and ESA;
4) The NSA will deliver the documents to the tenderer’s CRYPTO officer.

3.5. Input documents available as GSA’s background

GSA’s background documents will be made available to tenderers in Phase II of the procurement process.
Since the PACIFIC studies in 2006-2008, the GSA has continuously accumulated valuable background and experience on design of PRS receivers (through the following projects) that will be equally delivered in Phase II to all the pre-selected candidates:

- PROGRESS has drafted the receiver specifications, taking into consideration user constraints;
- FORTRESS is developing a tamper-respondent security solution that potentially might be considered for use in the Security Module of PRS receivers;
- PROTECTOR has defined means to protect the European GNSS systems and services against radio-source interferences. This includes techniques to mitigate interferences at user receiver level;
- Parts of a GSA security support contract studied PMR – PRS combined architectures and requirement specifications and a system architecture making use of secondary channel.

Documents listed in this section are deemed the relevant ones for the P3RS-2 tender. They are free from industrial IPRs so they will be made available to tenderers on that basis.

Tenderers will be invited to build on the following technical input documents to elaborate the technical solution they propose in their bid.

The list presented below may not be final. It can be modified at the later stage of the procurement procedure.

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<tr>
<th>Ref</th>
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<tr>
<td>[RD-4-2]</td>
<td>PROGRESS: PRS Receiver Application Module (PRAM) Specifications, Low-end receiver, Issue 1.0, 24/12/2010</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-3]</td>
<td>PROGRESS: PRS Receiver Application Module (PRAM) Specifications, Medium-end receiver, Issue 1.0, 24/12/2010</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-4]</td>
<td>PROGRESS: PRAM Specifications for the HE PRS Receivers, Issue 1.0, 06/12/2010</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-5]</td>
<td>FORTRESS: D2-2, Security Risk Assessment report, V2.0, 15/02/2011</td>
<td>GSA</td>
<td>CONFIDENTIEL UE</td>
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<td>[RD-4-6]</td>
<td>FORTRESS: D2-3.2, Final definition of security requirements of the SM</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-7]</td>
<td>FORTRESS: D3-2, Recommendation of Security functions to be implemented in the demonstrator and development plan of the Security chip</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<td>[RD-4-8]</td>
<td>FORTRESS: D4-2.2, Final report on chip specifications</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<td>[RD-4-9]</td>
<td>FORTRESS: D4-3.2, Final report on chip design</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-10]</td>
<td>FORTRESS: D5.2, Report on casing specifications</td>
<td>GSA</td>
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<td>Title</td>
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<tr>
<td>[RD-4-12]</td>
<td>FORTRESS:D1-5.7, IPR report, Version 1.0, December 2011</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-13]</td>
<td>PROTECTOR: D5-4, System requirements (Phase A) and Technical Requirements (Phase B) for PRS Receivers in JIMS, Issue 1.1</td>
<td>GSA</td>
<td>RESTREINT UE</td>
</tr>
<tr>
<td>[RD-4-14]</td>
<td>SC4: PRS Secondary Channel architecture Concept report (Phase A study), deliverable 10.5.1, version 3.3, 01 September 2011</td>
<td>GSA</td>
<td>RESTREINT UE</td>
</tr>
<tr>
<td>[RD-4-15]</td>
<td>SC4: PRS PMR Communications Channel Architecture Concept report (Phase A Study) including benefits and performance assessment, deliverable 11.3.1 &amp; 11.3.2, version 3.0, 10 January 2011</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-17]</td>
<td>Common Criteria Protection Profile: PRS Security Module, Version 0.4, 23 March 2011 (draft)</td>
<td>GSA</td>
<td>RESTREINT UE</td>
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<tr>
<td>[RD-4-18]</td>
<td>Common Criteria Protection Profile: PRS Receiver, Version 0.1, 23</td>
<td>GSA</td>
<td>RESTREINT UE</td>
</tr>
</tbody>
</table>
4. Contractual aspects

4.1. Form of contracts

The aim of this procurement is to possibly sign 2 or more framework contracts with 2 or more different economic operators fulfilling the requirements as set in section 4.3 below. The intention being to secure dual sourcing on 2 levels: Receivers and Security Modules.

4.2. Non-Disclosure Agreement procedure

The procedure of signature of non-disclosure agreement will be the following:

- Each economic operator (including all individual legal entities involved) should send a formal request for the reference documents (annex I of the NDA) through their Local Security Officer by 13 January 2012 to the following e-mail address: tenders@gsa.europa.eu.

- In their request, each economic operator/entity shall indicate the name and address of the economic operator/entity and the name of its Local Security Officer.

- The request shall be accompanied by:
  - proof that the Local Security Officer is appointed in this position by the economic operator, and
  - a scanned copy of the signed non-disclosure agreement, that can be downloaded at: http://www.gsa.europa.eu/go/home/gsa/procurement/ for the counter-signature of the GSA.
In parallel to the above, the economic operator/entity shall send 2 signed originals of the non-disclosure agreement for GSA’s countersignature to:

European GNSS Agency
Ref: Procurement GSA/NP/03/11- ‘P3RS-2’
Rue de la Loi 56,
B-1049 Brussels
BELGIUM

The following restrictions apply:

- Failure to request the signature of NDA in time will lead to non-admission to the evaluation process/elimination;

- Any economic operator belonging to a consortium and any sub-contractor performing tasks under the contract have to enter into a separate non-disclosure agreement with the GSA for the purpose of this procurement procedure;

- Only economic operators who have entered into the NDA with the GSA may be part of a consortium or act as a sub-contractor. Non-compliance with this requirement will lead to non-admittance or exclusion from the procurement procedure;

- Previously signed NDAs giving access to the same proprietary information to economic operators shall not be regarded as fulfilling the NDA requirements under the present procurement procedure;

- Only after the successful conclusion of the non-disclosure agreement, the economic operators may receive the proprietary information (listed in section 3.2 of this document);

- Proprietary information documents will not be disclosed to entities that cannot claim to meet the conditions laid down in relevant conditions of section 4.3 of this document.
4.3. Organisational/structural requirements for candidates

The candidates have to fulfil the following requirements:

- Receiver (including integration) and at least one of the 2 Security Modules produced by any candidate shall not be manufactured by the same legal entity nor by legal entities affiliated or otherwise economically linked;

- It is left up to the candidates to organise their structure to achieve the requirement above (whether through consortia, sub-contracting etc) in which they are required to demonstrate the complete independence achieving this dual sourcing;

- In accordance with Decision No 1104/2011/EU, the candidate will have to be formed of legal entities from EU Member States. This applies to sub-contractors;

- In accordance with Decision No 1104/2011/EU, manufacturers of PRS Security Modules and/or Receivers must be established on the territory of an EU Member State and be authorised by the Security Accreditation Board.

- Consortia may submit a request to participate on the condition that they comply with the rules of competition.

- A consortium may be a permanent, legally-established grouping or a grouping which has been constituted informally for a specific procedure. In the event of successful award a valid consortium agreement, signed by all consortium members, must be provided to the Agency, before contract signature.

- Such grouping (or consortium) must specify the company or person heading the project (the leader) and must also submit a copy of the document authorising this company or person to submit an application on behalf of the consortium. All members of a consortium (i.e. the leader and all other members) are jointly and severally liable to the contracting authority.

- In addition, each member of the consortium must provide the required evidence for the exclusion and selection criteria (see section 6 of this document). Concerning the selection criteria “economic and financial capacity” as well as “technical and professional capacity”, the evidence provided by each member of the consortium will be checked to ensure that...
the consortium as a whole fulfils the criteria.

- The participation of an ineligible person will result in the automatic exclusion of that person. In particular, if that ineligible person belongs to a consortium, the whole consortium will be excluded.

- In case of sub-contracting, the candidate must indicate clearly which parts of the work will be sub-contracted and to what extent (proportion in %). The sub-contractor must not sub-contract further.

- Sub-contractors must satisfy the eligibility criteria for the participation in the procurement procedure.

- The intended sub-contractor(s) must provide the required evidence for the exclusion and selection criteria. Concerning the selection criteria “economic and financial capacity” as well as “technical and professional capacity”, the evidence provided by the sub-contractors will be checked to ensure that the requirements are met by the tenderer as a whole.

- In addition, a duly signed and dated declaration of intent shall be submitted, by each subcontractor (in addition to the Formal request to participate required in section 7.5.a of this Document), confirming their irrevocable undertaking to collaborate with the candidate, should he win the contract and that they will put all appropriate and necessary resources from their part at the tenderer’s disposal for the performance of the contract.

- Where no sub-contracting is indicated in the tender the work will be assumed to be carried out directly by the bidder.

4.4. SAL requirements

As part of their request to participate, economic operators shall fill in the Compliance Matrix to the core requirements of the Security Aspect Letter (Annex C to this document).
4.5. **Intellectual property rights**

The contract(s) to be signed as a result of this procurement procedure will require the following from the Contractor(s):

- Background IPR from any (sub)contractor has to be easily licensable on market terms;
- Foreground from any (sub)contractor will be in principle owned by the GSA.
- The IPR terms will be defined in detail and communicated to Candidates in Phase II of this procurement procedure.

Indicatively the following may be considered:

- In Phase II, it may be requested that the Candidate shall indicate if he has entered into any arrangements or licence agreements as to intellectual property rights concerning the subject of procurement procedure. If such arrangement or agreement would result in costs to be borne by the GSA these will be required to be separately identified.
- Should in Phase II upon request a candidate mention that part of its foreground would be developed through their own financing (which may have a correlative impact on the evaluation of their bid in award stage), the GSA may envisage a scheme aimed at returning to the Candidates a portion of licensing fees in the event that the foreground could be licensed to third parties.
- In Phase II it may be foreseen that if the GSA requires for the use of the results of the contract, background IPRs owned by the contractor (or his subcontractor), the contractor may be required to grant the GSA a non-exclusive, irrevocable, transferable, free-of-charge right and licence, including the right to grant sublicenses, of this Background IPRs to the extent needed for use of the deliverables of the contract.
- It may be foreseen in Phase II that, if as a result of
  - a commitment with a third party as to intellectual property rights, or
  - an existing intellectual property right of the tenderer, or a claim by the tenderer that intellectual property rights will be generated under the contract which are not paid for by the GSA, or
  - any other reason

the tenderer wishes to make any restriction on the rights of distribution and use, as foreseen and defined in Phase II documents, of any data, including
documentation, related to the work under the contract, such proposed restriction will be asked to be clearly defined and justified in the tender. It will be taken into account in the evaluation and if contrary to the stated objectives of the procurement procedure, might render the tender unacceptable.

This policy will have to apply to all economic operators, including sub-contractors.

**5. Price**

The maximum allocated budget for the contract is € 11,000,000.00 (eleven million euro). Any tenders exceeding this maximum allocated budget shall be dismissed outright.

Taking into account the aim of dual-sourcing, the targeted maximum price for any tender shall be € 5,500,000 (five and a half million euro) and priority shall be set accordingly.

If deemed appropriate in Phase II, the GSA may envisage/allow pre-financing in principle (the usual conditions associated therewith: provision of appropriate guarantee; impact on financial evaluation).

**6. Assessment of tenders**

The assessment of the requests to participate/tenders will take place in three Stages described below, divided between three Phases (described in section 2 above).

**6.1. Exclusion Stage (in Phase I)**

The candidate (all entities involved, including sub-contractors) will have sign the Declaration of Honour (annex D) and submit the supporting evidence. Failure to do so will lead to exclusion from the procurement process.
6.2. Selection Stage (in Phase I)
The selection of candidates will be based on the following:

6.2.1. Legal aspects relating to Selection Stage

Candidates, (including all legal entities involved such as all consortium members and sub-contractors), are asked to prove that they are authorised to perform the contract under the national law as evidenced by inclusion in a trade or professional register, or a sworn declaration or certificate, membership of a specific organisation, express authorisation or entry in the VAT register.

Candidates, (including all legal entities involved such as consortium members and sub-contractors), shall provide a duly filled in and signed Legal Entity Form (see Annex F) accompanied by the documents requested therein.

(Where a candidate has already signed another contract with GSA, he may provide instead of the legal entity file and its supporting documents a copy of the legal entity file provided on that occasion, unless a change in his legal status occurred in the meantime or the legal entity file or its supporting documents are older than one year).

6.2.2. Security aspects relating to Selection Stage

The candidate (all entities involved, including sub-contractors) will have to prove its compliance with each and every requirement of the Compliance Matrix to the Security Aspect Letter (annex C) and submit any additional information requested therein. Failure to do so will lead to exclusion from the procurement process.

6.2.3. Financial, economic, professional and technical aspects relating to Selection Stage

1. The candidate (all legal entities belonging to a consortium, if applicable as well as sub-contractors) shall demonstrate the financial and economic capacities required for performance of this contract.
Financial and economic capacities shall be demonstrated by:

A. Duly filling in the tables in Annex E of this document;
B. provision of full financial statements for the last three years, including a consolidated balance sheet and the profit and loss account;
C. a statement of turnover relating to the relevant services for this tender for the last 3 financial years.

The minimum requirement:
The candidate (all members of consortium cumulatively, excluding sub-contractors) is expected to prove minimum general turnover of 10 million euro per year.

2. The candidate shall demonstrate the professional/technical capacities required for performance of this contract.

The minimum requirements are:

A. Demonstrated background on the design of cryptographic equipment in the past 5 years which has been successfully accredited for processing SECRET UE information or equivalent classification level. Demonstration shall be submitted with an accreditation declaration by relevant NSA or from the Council regarding a cryptographic device authorized for processing SECRET data; and

B. Background in the design of professional GNSS receivers in the past 3 years, demonstrated by claim on the design of GNSS receiver(s) and the delivery of its data sheet with main performances and product architecture.

6.3. Award Stage (in Phases II and III)

Award criteria will be communicated to the selected Tenderers in the Phase II of the procurement as part of Tender Specifications.

7. Conditions of submission
1. If you are interested to participate in this procurement procedure, you should submit a request to participate on paper in triplicate (one original, 2 copies) and one electronic copy in one of the official languages of the European Union, preferably English.

2. The candidates may choose to submit requests to participate:

   a) either by post or by courier not later than **15 February 2012**, in which case the evidence of the date of dispatch shall be constituted by the postmark or the date of the deposit slip, to the following address:

   European GNSS Agency  
   **Procurement (GSA/NP/03/11)**  
   Rue de la Loi 56  
   B-1049 Brussels  
   Belgium

   b) or delivered by hand to the address

   European GNSS Agency (L-56)  
   **Procurement (GSA/NP/03/11)**  
   Rue du Bourget 1  
   B-1140 Brussels (Evere)  
   Belgium

   not later than **17h00 on 15 February 2012**. **In this case, a receipt must be obtained as proof of submission**, signed and dated by the official in the Commission's central mail department who took delivery. The department is
open from 08.00 to 17.00 Monday to Thursday, and from 8.00 to 16.00 on Fridays. It is closed on Saturdays, Sundays and Commission holidays.

**Please pay particular attention to the different post codes used for each of the delivery means as failure to respect this can lead to undelivered bids.**

3. Requests to participate must be placed inside two sealed envelopes. The inner envelope, addressed to the GSA, should be marked as follows: "Request to participate GSA/NP/03/11 - not to be opened by the internal mail department". If self-adhesive envelopes are used, they must be sealed with adhesive tape and the sender must sign across this tape.

4. Requests to participate must be:
   - signed by the tenderer or his duly authorised representative;
   - perfectly legible so that there can be no doubt as to words and figures;
   - *(if necessary)* drawn up using the template reply forms.

5. Requests to participate should include all the documents requested in this TIP, including supporting evidence of economic, financial, technical and professional capacity.

At minimum, the following documents should be included:

   a) Formal Request Letter to Participate including the set-up of the candidate satisfying all conditions set out in section 4.3 of this document (legal entities forming consortium etc, including subcontractors if applicable);

   b) Copy of Non-Disclosure Agreements of all legal entities mentioned in the formal Request Letter to Participate (Template in Annex A of this document);

   c) Identification Sheets of all legal entities mentioned in the formal request letter to participate (Template in Annex B of this document);
d) SAL Core Compliance Matrixes of all legal entities mentioned in the formal request letter to participate (Template in Annex C of this document);

e) Declarations of Honour all legal entities mentioned in the formal request letter to participate (Template in Annex D of this document)

f) Financial statements relating to the Selection Stage of all legal entities mentioned in the formal request letter to participate (using the format of the template in Annex E of this document);

g) Documents proving technical and professional capacities of the legal entities requested in section 6.2 above;

h) Legal Entity Form(s) and its annexes

To be downloaded, depending on the candidate’s nationality and legal form, from the following website:


6. The GSA reserves the right to request further information or proof regarding any capacity requirement from the candidate relating to any assessment Stage of this procurement procedure.

8. Data protection

Processing your request to participate will involve the recording and processing of personal data (such as your name, address and CV). Such data will be processed pursuant to Regulation (EC) No 45/2001 on the protection of individuals with regard to the processing of personal data by the Community institutions and bodies and on the free movement of such data. Unless indicated otherwise, your replies to the questions and any personal data requested are required to evaluate your tender in accordance with the specifications of the invitation to tender and will be processed solely for that purpose by the GSA. You are entitled to obtain access to your personal data on request and to rectify any such data that is inaccurate or incomplete. If you have any queries concerning the processing of your personal data, you may address them to the GSA. You have the right of recourse at any time to the European Data Protection Supervisor for matters relating to the processing of your personal data.
9. Further information

Requests for further information on these specifications should be sent by email (tenders@gsa.europa.eu) quoting the reference of the procurement procedure (GSA/NP/03/11-'P3RS-2').

10. List of Acronyms

<table>
<thead>
<tr>
<th>Acronym</th>
<th>Definition</th>
</tr>
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<tbody>
<tr>
<td>BAFO</td>
<td>Best And Final Offer</td>
</tr>
<tr>
<td>BBKME</td>
<td>Black Box Key Management Equipment</td>
</tr>
<tr>
<td>EC</td>
<td>European Commission</td>
</tr>
<tr>
<td>EEAS</td>
<td>European External Action Service</td>
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<tr>
<td>ESA</td>
<td>European Space Agency</td>
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<tr>
<td>EU</td>
<td>European Union</td>
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<tr>
<td>GNSS</td>
<td>Global Navigation Satellite System</td>
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<tr>
<td>GSA</td>
<td>European GNSS Agency</td>
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<tr>
<td>HE</td>
<td>High-End</td>
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<tr>
<td>ICD</td>
<td>Interface Control Document</td>
</tr>
<tr>
<td>IOC</td>
<td>Initial Operational Capability</td>
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<tr>
<td>IPR</td>
<td>Intellectual Property Rights</td>
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<tr>
<td>JIMS</td>
<td>Jamming and Interference Monitoring System</td>
</tr>
<tr>
<td>MS</td>
<td>European Union Member States</td>
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<tr>
<td>NDA</td>
<td>Non-Disclosure Agreement</td>
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<tr>
<td>NSA</td>
<td>National Security Authority</td>
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<td>PMR</td>
<td>Professional Mobile Radio</td>
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<tr>
<td>PRAM</td>
<td>PRS Receiver Application Module</td>
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11. **Annexes**

   A. Non-Disclosure Agreement
   B. Identification sheet of legal entities
   C. SAL Core Compliance Matrix
   D. Declaration of Honour
   E. Template for financial statements relating to the Selection Stage
   F. Legal Entity Form