



Workshop programme

- EGNSS Innovation procurement opportunities within Horizon 2020 and Horizon Europe -

Practicalities

When? 11th of April 2019, from 10:30 to 16:15

Where? Prague, European GNSS agency, Janovského 438/2, Prague

Participation is **free of charge**. Please note that the places are limited.

Travel reimbursement (up to 500 Euros) is now foreseen for all interested public procurers! If you are interested in this opportunity, please contact Ms Maria Kirova (Mail: m.kirova@vva.it Phone: +32 48 37 37 721)

Objectives of the workshop

Attending the workshop will give you the possibility to:

- **Learn about innovation procurement instruments** (pre-commercial procurement and public procurement of innovative solutions) **and their benefits**
- **Express your views** and interest related to **EGNSS R&D, in particular in the Public Safety and Maritime sectors**
- **Share views and ideas on the envisaged pilot pre-commercial procurement call** for EGNSS, which is planned to **open in October 2019**
- Learn about rules and conditions for participation in **European Commission funded projects to solve public challenges**

Topic Introduction

Innovation procurement can deliver solutions to challenges of public interest and digital technologies, and may be an interesting new instrument for European GNSS:

- **Pre-Commercial Procurement (PCP)** can be used when there are **no near-to-the-market solutions yet and new R&D is needed**. PCP can then compare the pros and cons of alternative competing solutions approaches, enabling to de-risk the most promising innovations step-by-step via solution design, prototyping, development and first product testing.
- **Public Procurement of Innovative solutions (PPI)** is used when challenges can be addressed by innovative solutions that are nearly or already in **small quantity in the market and don't need new R&D**.

The **workshop** will focus on the value added of both instruments; the benefits, challenges and lessons learnt by previous PCP and PPI projects in some Member States and the opportunities for PCPs and PPIs projects to support the **development of innovative EGNSS applications**. It will also provide the opportunity to discuss the most promising application areas for the pilot, along with administrative information and details.

The workshop is part of a study commissioned by the European Commission on the "Analysis to define the potential use of Innovation Procurement (PCP/PPI) within H2020 and Horizon Europe EGNSS market uptake calls".



Draft workshop agenda

10:30-11:00: Welcoming coffee

11:00-11:10: Welcome from the GSA (Fiammetta Diani, Head of Market Development, GSA)

11:10-11:30: Introduction from the European Commission – What is PCP/PPI, what are the benefits, and what is the EGNSS interest in these instruments (Tina Mede, European Commission, DG GROW J.3)

11:30-12:00: Presentation of main results of the PCP/PPI analysis on EGNSS¹ - Which EGNSS application areas can benefit most from the introduction of PCP/PPI? Recommendations for the use of innovation procurement in EGNSS downstream (Marco Bolchi, VVA, Principal Consultant)

12:00-12:45: Rules and conditions – What are the participation rules ? How do things work in practice? What are the challenges and lessons learned? (Vasileios Tsanidis, European Commission, DG CNECT; Carlotta Matteuzzi, LS)

12:45-13:45: Networking lunch

Experience sharing

13:45-14:30: Experience from previous PCP projects:

MARINE-EO (Alkis Astyakopoulos, Researcher in Greek National Center for Scientific Research “Demokritos” - Greece)

Smart@Fire: (Francis Deprez, Member of the Evaluation Committee, Flanders Innovation & Entrepreneurship – Belgium)

14:30-16:00: Focus groups on EGNSS use cases for PCP

16:00-16:15: Closing remarks (Marta Krywanis, H2020 Call coordinator GSA).

¹ Analysis to define the potential use of Innovation Procurement (PCP/PPI) within H2020 and Horizon Europe EGNSS market uptake calls