



European
Global Navigation
Satellite Systems
Agency

Closing Remarks

EGNSS Innovation procurement opportunities within Horizon 2020 and Horizon Europe

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NAVIGATION SOLUTIONS
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Innovation procurement as an instrument to foster demand-driven innovation



- Innovation procurement can **complement** the range of **existing** EGNSS R&I **instruments** by targeting directly public players
- By fostering demand-driven innovation, it creates a **win-win situation** for procurers and suppliers
- Preliminary analysis suggests that there are **various interesting** EGNSS **areas of application**
- At the same time, innovation procurement represents a **new instrument** for satellite navigation with its specific rules and requirements
- The **pilot call** envisaged to open in October 2019 is ideally the first step of a **longer-term plan** to include EGNSS innovation procurement in Horizon Europe

EGNSS PCP Pilot: Lessons learned from previous experiences



- Throughout the day, programme managers, experts and project participants confirmed the **importance of**:
 - Defining a concrete EGNSS **procurement need**
 - Performing the required **preparatory work**, which requires management, technical, legal and market **expertise**
 - Assessing the state of the art through a **market consultation** and dealing with **IPR** aspects
 - Internal and external **communication** and/or networking
 - Leveraging existing **information tools** and **knowledge** to manage all of the above

Stay informed on EGNSS innovation procurement



- GSA is planning to disseminate the tool through different channels, stay tuned:
 - PCP/PPI workshop in September 2019 → date to be confirmed
 - Set of webinars to be started in October 2019
 - European Space Week in Helsinki in December 2019
 - MARS conference in October
 - Meetings with stakeholders (e.g. IALA meeting, Helicopters Association meeting, etc.)

Linking space to user needs



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