Question no. 1: What is Galileo differentiator?

Answer: A feature of Galileo signal or service that is different from standard GNSS services of other constellations and brings added value in terms of performance, such as Alt-BOC modulation, OS Navigation Message Authentication, SAR return link, CS High Accuracy service.

Question no. 2: Under H2020, there is a 25% allowance for overhead costs. I understand this is not the case here under FE?

Answer: The call for proposals GSA/GRANT/08/2017 relates to the Fundamental Elements (FE) Programme which is a distinct Program from H2020. Under FE calls a flat-rate amount of 7% of the total eligible direct costs of the action excluding subcontracting costs is eligible under indirect costs. Applicants are invited to familiarize with the conditions of this FE call by reading the all the published documents (including the draft Grant Agreement and annexes to it).

Question no. 3: When signing up I was asked if my contact details could be shared. Will we get a list of participants (at least the ones who agreed on this option)?

Answer: The contact details of the registered participants who agreed to this option will be shared with all the other attendants.

Question no. 4: Can non-European companies participate?

Answer: Eligible applications are the ones submitted by legal persons established in and/or natural person(s) who is national of one of the EU Member States or Switzerland/Norway. Legal persons are considered to be established in the EU when they are formed in accordance with the law of an EU Member State, Norway or Switzerland, and have their central administration, registered office or principal place of business in an EU Member State, Norway or Switzerland.

Question no. 5: Can you share the definition and/or an example of an affiliated entity as compared to 'other applicant'?

Answer: Affiliated entities are legal persons having a legal or capital link with applicant(s), which is neither limited to the action nor established for the sole purpose of its implementation, may take part in the action as affiliated entities, and may declare eligible costs. For that purpose, applicant(s) shall identify such affiliated entities in the application forms and in the proposal. Other applicants or co-applicants join the Coordinator in order to form a Consortium which is jointly submitting a proposal. For conditions of eligibility please refer to Section 5 of the call for proposal (see section 5.5 of the call for proposal).

Question no. 6: It is all about innovation. Right? If innovation is genuine aimed for the mass market and if the underlying product will be low cost and small, then 500K minimum to create, produce test devices (30 or so) to validate the prototype and response seems a lot of money in some cases. Are smaller amounts eligible to apply for?
Answer: The amounts given are indicative: smaller values than 500k are acceptable. However please note that the innovations should be in the technology level, not in the application level.

Question no. 7: IoT (mass market) is an emerging market, with many new players not having strong financial past accounting credentials. Do they make a chance to participate?

Answer: Applicants must have stable and sufficient sources of funding to maintain their activity throughout the period during which the action is being carried out. The applicants’ financial capacity will be assessed as a selection criteria. For further information please refer to Section 9.1 Financial Capacity of the call for proposals.

Question no. 8: Do you have a good source about technical specifications on the Galileo differentiators? e.g. authentication, multi frequency, ... what will it 'cost' in terms of battery consumption?

Answer: The specification of Galileo features is included in the ICD, SSD and in other programme documents and GSA publications, available at Galileo Service Centre website. For new features such as OS NMA the documentation is shared on request, it frequently requires signing an NDA with the GSA. In case the applicant is interested to explore technical details of OSNMA or any other specific feature, they are requested to contact the GSA at the e-mail specified in the call for proposals and their request will be handled on individual basis.

Question no. 9: I thought that the financial audit was necessary to provide only for participants asking for more than 750K€? Is that correct?

Answer: The Financial Capacity of applicants and of and affiliated entities other than public bodies and international organisations will be checked. To this end concerned applicants must submit the following documents together with the application:

a) Total grant amount < EUR 750 000:

- a declaration on their honour and,

- the table provided for in the application form (A6 Form), filled in with the relevant statutory accounting figures, in order to calculate the ratios as detailed in the form. For newly created legal persons, a business plan might replace the above documents.

b) Total grant amount ≥ EUR 750 000, in addition to the above:

- an audit report produced by an approved external auditor certifying the accounts for the last financial year available. For further information please refer to Section 9.1 Financial Capacity of the call for proposals.

Question no. 10: Would applications led by a start-up (acting as coordinator) be considered by the GSA for this call of proposal?

Answer: In order to be eligible, start-ups must fulfil the criteria set in sections 7,8 and 9 of the call for proposal (respectively on eligibility criteria, exclusion criteria, selection criteria), which are applicable to all applicants.

End of Document